AUCKLAND PORT - MOVE IT OR NOT? The Choice

CILT NZ Northern Region Webinar

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26 August 2020

AUCKLAND PORT - MOVE IT OR NO?



Main data source: Analysis of the Upper North Island Supply Chain Strategy Working Group Options for moving freight from the Ports of Auckland, Sapere Research Group for Ministry of Transport, Moore D, Blick G, Davies P, 11 June 2020 (reissued 24 August 2020)

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Two Reasons:

- Capacity constraint
- or

It's beneficial to change

Capacity Constraint

Capacity Constraint, caused by:

- Expansion limitations
- Access limitations, both to hinterland and to sea

Forecast Container Throughput

Throughput drivers:

Import TEU growth is a function of population growth & NZ GDP growth

Export TEU growth is a function of GDP growth at export destination

Import TEU growth outstrips GDP growth:

As NZ GDP/capita increases, our capability to consume increases

But, domestic supply (ability to manufacture) can't keep up

So, we import more – increased TEU/capita

Sapere's forecast growth:

Base Case,	2.26% pa,
Higher Growth,	2.51% pa
Officials:	0.75% pa

POAL Operating Capacity

Operating capacity reached in about 30years

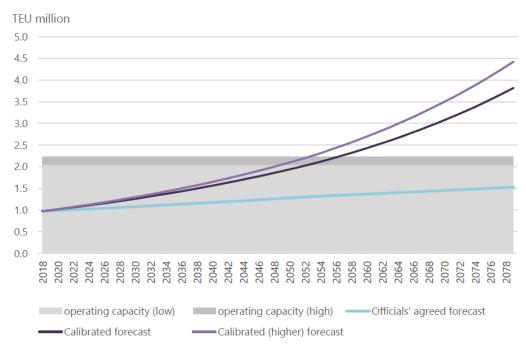


Figure 5 Freight forecasts with estimates of Ports of Auckland operating capacity

Note: Operating capacity shown represents future capacity under current plans; capacity in 2020 is approximately 1m TEU

Beneficial to Change

Could be because of:

- Economics
- Social/ Cultural reasons
- Environment

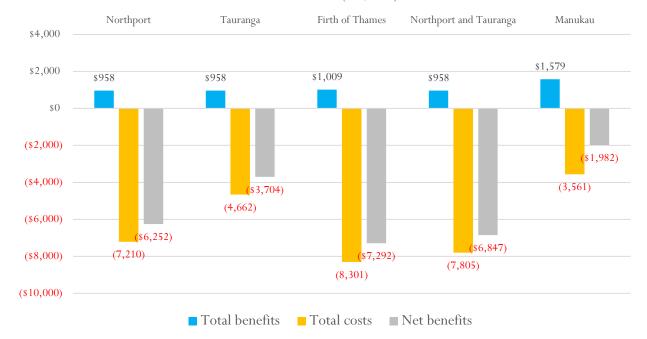
Sapere's Cost- Benefit Analysis addresses these

Economics of the Five Choices

Components are:

- Capex:
 - Port, Links to hinterland (road & rail), Links to sea (channels)
- Opex:
 - Terminal operations, inland transport costs, sea voyage costs (omitted by Sapere, UNISCS, Port Future Study (PFS))
- Environmental and Social benefits & costs:
 - Sapere included estimates for: congestion, emissions, safety, agglomeration, amenity, consumer & producer welfare, taxation deadweight costs

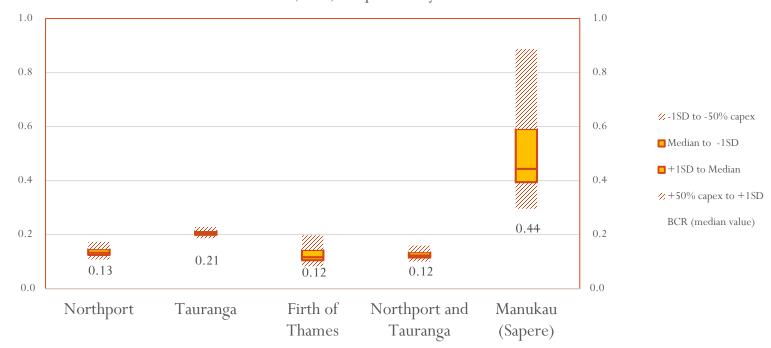
Results of Sapere Analysis



CBA results (PV, \$m)

Benefit Cost Ratio: Sapere Analysis

Benefit : Cost Ratio (BCR) - Sapere Analysis



Overwhelmingly in favour of Manukau

Adjustment Required

Missed Benefits:

- Shorter Sea Distances
- Change of port for cargoes Overstated Costs
- Dredging costs

Timing of change – Sapere timing sensitivity shows:

• Improved Net Benefit if Manukau is earlier

Shorter Shipping Routes



- Shorter round voyages: 200 nm saved
 → lower required speed: 1.5%
- Fuel saving across fleet: NZ\$53 m pa



- Shorter round voyages: 450 nm saved
 → lower required speed: 25%
- Fuel saving across fleet: NZ\$88 m pa

Overall saving: NZ\$142m pa \rightarrow PV NZ\$666m (starting 2040)

Change of Port for Cargoes

A Manukau port allows:

NZ Steel

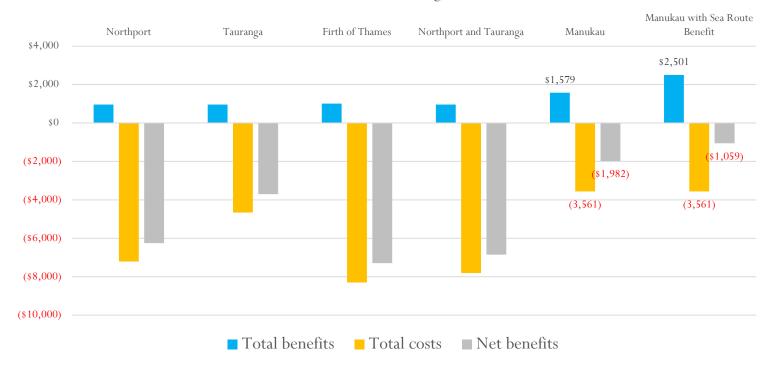
- Coal imports and steel exports direct to/ from mill.
- Saving in rail freight Mt Maunganui to Glenbrook about \$16m to \$18m pa.
- **PV of \$240m** (start in 2040)

Fuel Imports

- Direct imports for Auckland
- Shorter sea distance round South Australia
- Avoids pipeline transport cost
- Provides Auckland with fuel supply resilience

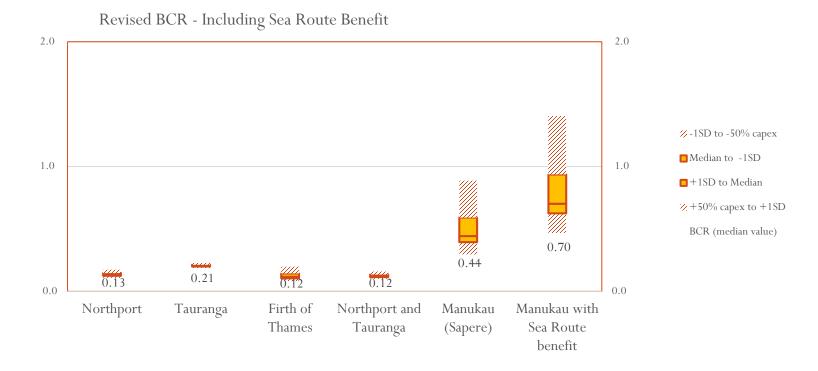
More PV benefits

Cost Benefit Analysis including Sea Route Benefit



CBA results (PV, \$m): Including Sea route benefit

Revised BCR, including Sea Route Benefit



- Manukau BCR increases from 0.44 to 0.70
- Increases gap between Manukau and East Coast Options

Dredging Costs need updating

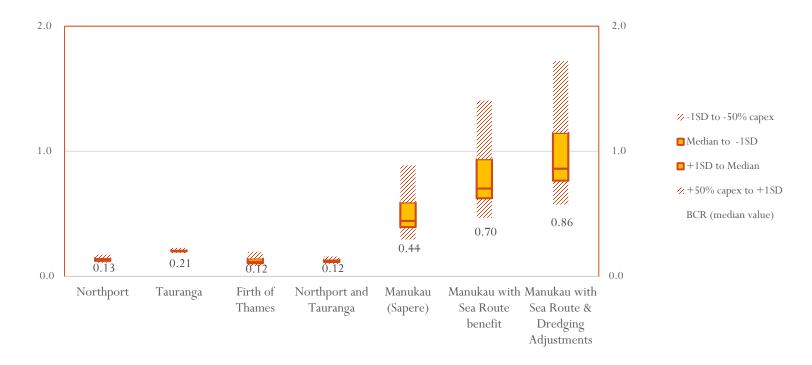
Sapere analysis has inconsistent estimates for dredging:

- Manukau & Firth of Thames: NZ\$60/m3 (draws on Ports Future Study (PFS) port capex estimates)
- POAL, Northport & Tauranga: NZ\$15/m3 (new estimates)

Recent (2016) dredging estimates for Marsden Point are at unit cost of NZ\$10/m3, suggesting the PFS estimates were greatly overstated

Adjusting to \$15/m3 for Manukau reduces port capex costs by \$1.7bn, and its PV by \$654m.

Revised BCR, including Sea Route Benefit & Adjustment for Dredging



- Manukau BCR increases from 0.44 to 0.86
- About 40% probability BCR >1.0
- Further increases gap between Manukau and East Coast Options

Where

Choice seems clear cut. Economic and Social case is compelling.

- Manukau is the front-runner.
- On this basis, there would need to be an extremely strong reason to not move to Manukau.

What remains is How.

How

Richard will talk about engineering issues:

• Port Entrance, Channels, Navigation and Reclamation

Greg will comment on:

• Port Locations and Links with Hinterland